

CAREER OPPORTUNITIES IN BANKING

The Bank of Punjab is one of the fastest growing Banks in Pakistan with its profound existence of over 33 years. It operates through a network of **780+** real-time online branches and **706+** ATMs across the country. The Bank has established a strong foundation while offering premium banking services with major focus on unsurpassed value added services for its customers through advanced solutions.

In line with the Bank's progression strategy, we invite applications from experienced, dedicated and performance-driven professionals for the following position(s) in our **SME Division**. The following job profile offers excellent opportunity for the right candidates desirous of building a long term career in a dynamic organization:

Position	Job Summary / Major Responsibilities	Eligibility Criteria
RM/SRM SME (Grade: AVP-I / AVP) Locations: Peshawar & Karachi Positions: 02	<ul style="list-style-type: none"> ▪ The ideal candidate will be responsible for strengthening and deepening the relationship with existing targeted clientele and developing new client relationships. ▪ To provide support to Team Leader for business development, planning and structuring Shariah compliant financing for customer. ▪ The job entails marketing and sale of relative banking product and the achievement of all the allocated business targets as mentioned in the KPI. ▪ The ideal incumbent will be responsible for providing financial advice to existing and prospective clients and selling appropriate bank products and services to the existing and prospective clients. ▪ Preparation of credit proposal/renewals in the light of existing approved parameters in accordance with Shariah rules and regulations and approval the same from higher authorities. 	<p>Qualification: Minimum Bachelor's Degree from a HEC recognized Local/ Foreign University. Preference will be given to Master Degree holders.</p> <p>Experience: Minimum 05 Years of Banking experience with 03 years of relevant experience.</p> <p>Age: Up to 55 Years as of Nov 10, 2023.</p>

Important Note:

- a) Only shortlisted candidates shall be called for interview. No TA/DA will be admissible.
- b) The Bank of Punjab reserves the right to accept or reject any application(s) without assigning any reason(s) thereof.
- c) The Bank is an equal opportunity employer. Females, minorities and PWDs and transgender are encouraged to apply.
- d) The above position(s) carry market based competitive remuneration.
- e) Individuals fulfilling the above mentioned criteria are encouraged to apply online through BOP career portal <https://www.bop.com.pk/Available-Jobs> Latest by Nov 10, 2023 .

BOP Phone Banking: 111-267-200

www.bop.com.pk

